



**Everyone Plans, Winners Execute!  
Becoming Masters At Producing Results  
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**The Challenge**

Healthcare leaders face tremendous challenges preparing for life beyond reform. You must also significantly accelerate your organization's capacity to manage uncertainty quickly and effectively.

Your strategy is clear. But, to be successful, your organization must rigorously execute the few critical actions that matter. Leaders, clinicians and managers at all levels must become *masters at producing results*.

Building the required capacity to produce results will require new skills. Time and resources to develop and deploy these new skills throughout your organization are limited. Your leadership team, clinical leaders, department heads and managers cannot quickly gain the proficiency required simply through descriptive or passive learning or training programs. These new skills must be learned and embodied through practice.

**Becoming Masters at Producing Results**

The **Best Year Yet for Teams** planning and execution program has been used successfully by businesses and service organizations worldwide for more than 25 years to produce desired results. Hospital clients include St. Joseph Health System (TX) and Grady Health System (GA).

We have adapted this program to meet the unique needs of *individual* healthcare leaders interesting in becoming masters at producing results.

**How it Works**

**Best Year Yet Online for Healthcare Leaders** helps individual healthcare leaders design, execute, monitor and adjust an individualized 12 month plan using a simple self directed web based system. The program provides an opportunity for participants to learn and practice the skills required to become *masters at producing results* while working on a task or outcome that is important to them.

Customized versions of **Best Year Yet Online for Healthcare Leaders** have been created for:

- **Healthcare Executives**
- **Department Heads Or Managers, and**
- **Nurses or Other Clinicians.**

The **Best Year Yet Online For Healthcare Leaders Program's** web-based tool with built-in technical support is available 24/7 from any computer. Participants:

- Complete a one-page annual plan incorporating no more than 10 goals,
- Create/update monthly plans incorporating actions to be taken,
- Track, score and measure progress weekly or monthly over 12 month period using a built in scorecard or dashboard, and
- Access built in learning aids at their convenience.

A **Best Year Yet Online Plan** can be deployed by a healthcare organization with or without coaching support to:

- Encourage individuals to pursue a personal or professional development outcome while learning new skills,
- Help key staff build their leadership skills, or
- Improve the performance of a leadership team, an operating unit, department managers, or a project team as part of a larger development or performance improvement campaign.

### **Built in Design Flexibility**

Several clients have creatively combined individual and team plans to improve individual and team performance. Organizations may design a **Best Year Yet Online** program that:

- Supports individual learning and practice,
- Combines personal and organizational goals,
- Encourages teaming to accelerate learning to develop and execute plans that produce results, and
- Provides varying levels of coaching support to help create or evaluate plans, and/or to periodically evaluate progress in plan execution.

### **Getting Started**

The self-directed online program is available for less than \$100 per participant annually.

We are happy to provide additional information or a demonstration of **BYY On Line**. We are happy to design a pilot or organization wide approach that meets your needs.

To learn more about **Best Year yet Online For Healthcare Leaders** [click here](#) or contact me.



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